



A Note from our State  
Purchasing Director, John  
Utterback –

Thank you to Jana Curtin, Tom Spiker and Denise Kincaid for your years of service to the State Purchasing Office.

**Denise** will be retiring from State service effective October 1<sup>st</sup>. I am privileged to have worked with Denise in various capacities over twenty years and am thankful for all she has contributed to the State Procurement community.

**Tom's** last day at SPO was August 12th. Tom's most recent position was in e-Procurement, where he worked diligently and did a tremendous job. Best of luck to Tom and his family in Michigan!

**Jana** accepted a promotion with the Department of Corrections in July. She was invaluable in her role as State Pcard Program Manager and was a HUGE asset to our organization.

*You shall be missed!!!*

## Save the Date:

The Fall PAC Meeting will take place on Friday, November 18<sup>th</sup>, 2011 at the Ben Nighthorse Campbell Building.

### **A BIG Thank You**

To the Agencies and Institutions of Higher Education who recently participated in the Vendor/Purchasing Agent One-On-Ones! Due to your efforts over 160 Colorado businesses had the opportunity to learn more about how to do business with the State of Colorado. To sign your purchasing office up for

Vendor/Purchasing Agent One-on-Ones, contact  
[John.Cisneros@state.co.us](mailto:John.Cisneros@state.co.us) 303.866.6104

## *Farewell and Welcome!*

***SPO would like to THANK Adrienne Benavidez for her years of leadership and support. We wish her well in her new position at the City and County of Denver as Manager of General Services and we are glad to see she is still involved with the local Purchasing Community!***

***WELCOME to Carol Pfarr, the new Director for the Division of Finance and Procurement! Carol has over 15 years of experience leading teams in Procurement, Strategic Sourcing, and Contracts. Her experience, creativity, and leadership are an asset to the State.***

### **e-Procurement**

The State of Colorado, along with the National Association of State Procurement Officials (NASPO), on behalf of the Western States Contracting Alliance (WSCA), executed a Master Agreement for eProcurement Solutions and Services. The State of Colorado also executed our Participating Addendum outlining the specific modules we intend to implement over the course of Fiscal Year 2012. We will begin the pre-implementation planning in September and will be sending out periodic communications with updates.

**Don't forget to sign up for the Buyers & Sellers Procurement Fair on August 30<sup>th</sup>. The event will take place at the Auraria Campus and additional information can be found [here](#).**

# Price Agreement Updates:

- ◆ The [Body Armor](#) Notice of Intent to Award was posted July 7<sup>th</sup> and 11 manufacturer Master Price Agreements are being routed for signatures.
- ◆ [Toner Cartridge Price Agreements](#) were renewed for their 3<sup>rd</sup> term beginning July 1.
- ◆ The new [Industrial Supplies and Equipment](#)- general price agreements are being awarded to 4 vendors: [Fastenal Company](#), [MSC Supply Company](#), and [W.W. Grainger](#) are the 3 vendors for general supplies, and [Conserve-A-Watt Lighting, Inc.](#) is the primary vendor for lamps, ballasts, and light fixtures. Several of the Vendors want to give “**information sessions**” that introduce themselves and what they have to offer the customer. Those “info sessions” will take place within the next 60 days and may be at a conference center, through webinars, publications, etc. Contact [Cheri Miller](#) for more information.
- ◆ The [Automotive Glass Repair and Replacement](#) Price Agreements have been extended through 12/31/11.
- ◆ The State Price Agreements (SPA) for [Tires](#) expires 2/28/11 and the Lead State, Utah, intends to resolicit for the next 5-year term. We plan to publish a survey within the next few months to determine if we are meeting all our SPA customers’ needs and may want to request Utah consider expanding the line of tires for heavier motor vehicles/equipment. Also, the U.S.-EPA is promoting their “SmartWay” program and the low-rolling resistance tire models, many of which are on the current SPA’s.
- ◆ [Vehicles](#): the State Price Agreements expire 9/30/11 for the 2011 model year vehicles. Note: Only the Ford F-150 truck dealers are still taking orders through 8/2011; all other vehicle ordering deadlines have passed for the 2011 models. A survey will be coming out shortly for resoliciting vehicles for the 2012 model year. With the new hybrids and 100% electric vehicles being offered by many manufacturers, and new Police vehicles; we want to ensure our customers let us know their interest in these types of vehicles.

## Green Notes:

Annual paper consumption reporting is required from each agency per EO D2010-006. Contact agency Governor’s Green Council member and office supplier(s) for your agency to coordinate reporting of FY 2011 paper spend, due in August. Contact [Jeff Wylde](#) if you are unsure who your agency Green Council member is.